

# **Financial Summary – December 2022**

### **Financial Results**

ICBC's corporate net income for the first nine months of the 2022/23 fiscal year (April 1, 2022 to December 31, 2022) was \$189 million.

This is \$1.503 lower than the same period last fiscal year (2021/22). A significant decrease in investment income and higher claims costs are the key reasons our net income is lower compared to the end of our third quarter last fiscal year, when investment markets were higher than usual.

This fiscal year, financial markets have been impacted by inflation and rising interest rates, which in turn, has negatively affected our investment income and triggered impairment losses. Accounting standards require ICBC to record what is called an impairment loss when there has been a significant decline in market value for equity investments. This is a "paper loss" as these investments are still owned by ICBC. Year-to-date, we have recognized some impairment losses. If volatility continues in the investments markets, we expect this will lead to further impairment losses in the final quarter of our fiscal year.

Rising inflation this fiscal year along with more sophisticated vehicle technology has contributed to an increase in the cost of repairing vehicles (material damage claims) and that has increased our overall claims costs.

Settling litigation-based injury claims from before the introduction of Enhanced Care also contributed to higher claims costs through Q3 this fiscal year compared to the same period last year.

Our capital levels are measured by the Minimum Capital Test (MCT) ratio. MCT is an important industry measurement used to determine whether a company has sufficient capital to absorb unexpected losses. Our MCT ratio decreased from last fiscal year-end due to a decline in the market values of our investment portfolio from volatility in the investment markets driven by inflation and rising interest rates While we made significant progress on rebuilding our capital levels last fiscal year, and still have a positive MCT ratio, it is lower than our target due to several years of cumulative net losses in the years prior to fiscal 2020/21, which deteriorated our capital levels.

Our loss and combined ratios are higher than last year as a result of the higher claims costs described above.

Our expense ratio was lower than last year as we continue to keep our operating expenses low.



### **Statement of Operations**

### For the Nine Months Ended December 31, 2022 and 2021

	Basic			Optional			Corporate					
(\$ Millions)		2022/23		2021/22		2022/23		2021/22		2022/23		2021/22
Premiums written	\$	2,495	\$	2,497	\$	1,699	\$	1,572	\$	4,194	\$	4,069
Premiums earned		2,428		2,408		1,586		1,556		4,014		3,964
Service fees and other income		60		53		37		38		97		91
Total earned revenues		2,488		2,461		1,623		1,594	-	4,111		4,055
Current year claims		1,923		1,768		1,201		1,005		3,124		2,773
Prior years' claims adjustments		(109)		(176)		75		(114)		(34)		(290)
Net claims incurred		1,814 237		1,592 249		1,276 112		891 117		3,090		2,483 366
Claims services, road safety and loss management services Total claims and related costs		2,051		1,841	_	1,388	_	1,008		349 3,439		2,849
Administrative and Incorporate available		102		93		113		124		215		217
Administrative and Insurance expenses Premium taxes and commissions		163		162		312		363		475		525
Total claims and expenses		2,316		2,096		1,813		1,495		4,129		3,591
Underwriting income (loss)		172		365		(190)		99		(18)		464
Investment income		266		923		119		417		385		1,340
Income (loss) - insurance operations		438		1,288		(71)		516		367		1,804
Provincial licences and fines Less:		495		499		-		-		495		499
Licences and fines transferable to the Province		495		499		-		-		495		499
Non-insurance operating expenses		95		91		-		-		95		91
Commissions		28		27		-		-		28		27
Non-insurance other income		(7)		(7)		<u>-</u>				(7)		(7)
Total non-insurance expenses		611		610						611		610
Loss - non-insurance operations		(116)		(111)						(116)		(111)
Net income (loss) before impairment loss		322		1,177		(71)		516		251		1,693
Impairment loss		(43)	_	(1)	_	(19)				(62)		(1)
Net income (loss)	\$	279	\$	1,176	\$	(90)	\$	516	\$	189	\$	1,692
Net income (loss) attributable to:												
Non-controlling interest <sup>2,3</sup>	\$	2	\$	-	\$	1	\$	-	\$	3	\$	-
Owner of the corporation		277		1,176		(91)		516		186		1,692
	\$	279	\$	1,176	\$	(90)	\$	516	\$	189	\$	1,692
Insurance Industry Ratios												
<u>%</u>		2022/23	_	2021/22		2022/23		2021/22		2022/23		2021/22
Loss ratio		84.5		76.5		87.5		64.7		85.7		71.9
Expense ratio		16.0		15.5		26.0		29.9		19.9		21.1
Combined ratio		100.4		91.9		114.3		96.0		105.9		93.5

<sup>1</sup> The financial results are unaudited and contain a number of estimates and assumptions regarding claims costs and savings. Final year end results will be subject to audit.

<sup>&</sup>lt;sup>2</sup> Non-controlling interest net income its income that is attributable to the minority shareholder of a joint venture who has no control over decisions. Under IFRS, ICBC, as the parent, has to reflect 100% of the net income and disclose separately the portion related to non-controlling interest.

<sup>&</sup>lt;sup>3</sup> 2021/22 actual net income attributable to non-controlling interest is reported at zero as it is rounded in millions.



## **Statement of Financial Position**

## As at December 31, 2022<sup>1</sup> and March 31, 2022

(\$ Millions)		ember 31 2022	March 31 2022		
Assets					
Cash and cash equivalents Accrued interest Assets held for sale Financial investments Premium and other receivables Reinsurance assets Investment properties Property, equipment, intangible and lease assets Accrued pension benefits Deferred premium acquisition costs and prepaids	\$	18 40 32 18,865 2,185 36 324 377 248 345	\$	30 40 208 20,025 2,067 44 255 419 245 331	
	\$	22,470	\$	23,664	
Liabilities and Equity					
Liabilities					
Current liabilities Provision for premium rebates/refunds Bond repurchase agreements and investment-related liabilities Unearned premiums and premiums and fees received in advance Lease liabilities Pension and post-retirement benefits Provision for unpaid claims  Equity	\$	2,396 2,662 53 203 13,327 19,129	\$	437 396 2,670 2,502 54 186 13,704	
Equity Other components of equity		3,534 (200)		3,348 361	
Equity attributable to parent corporation  Non-controlling interest	 	3,334 7 3,341 22,470	\$	3,709 6 3,715 23,664	
Minimum Conital Took (IMCTII)	<u>Ψ</u>	22,410	Ψ	23,004	
Minimum Capital Test ("MCT")					
Corporate		92%		99%	
Basic		90%		92%	
Optional		96%		115%	

<sup>&</sup>lt;sup>1</sup> The financial results are unaudited and contain a number of estimates and assumptions regarding claims costs and savings. Final year end results will be subject to audit.



## **Glossary – December 2022**

#### **Current year claims**

Current year claims expense is the total costs (paid and expected) to settle claims for all insured losses that have occurred during the current fiscal year, regardless of whether the loss has been reported to ICBC.

#### Prior years' claims adjustments

Prior years' claims adjustments are the change since the prior fiscal year-end in claims cost estimates for losses that occurred in prior fiscal periods.

#### Impairment loss

An expense arising due to the decline in the value of an asset where the price that a knowledgeable third party is willing to pay for such asset is below cost.

#### **Non-controlling interest**

ICBC's financial reporting standards attribute the total comprehensive income of investment partnerships between the majority and minority partners based on their respective ownership interests. Non-controlling interest represents the portion of ICBC's net income and assets that are attributable to minority partners.

### Expense ratio

The ratio of operating expenses (excluding claims costs and claims-related costs), premium taxes and commissions to premiums earned. It excludes the Rate Affordability Action Plan and Enhanced Care Coverage implementation costs as these are one-off projects. A lower expense ratio is better.

#### Loss ratio

The loss ratio is an industry measure of claims and claims-related costs (claims services, road safety and loss management services) to premiums earned. The lower the percentage, the more profitable the product is.

#### **Combined ratio**

A key measure of overall profitability within the insurance industry. It is the ratio of all costs (claims, claims-related costs, operating expenses, premium taxes and commissions, and deferred premium acquisition costs adjustment) to premiums earned. A lower combined ratio is better.

#### Minimum Capital Test ("MCT") ratio

An industry measure used to determine whether a company has sufficient capital levels, commensurate with the risks within its business. The measure is based on guidelines set by the Office of the Superintendent of Financial Institutions. A higher ratio is better.