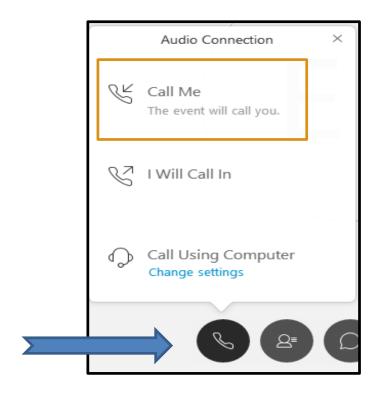
How to Join the Call

If you are joining this session on a computer that does not have speakers, we have a telephone audio option for you.

- 1. Click the phone icon or the icon with 3 dots on the bottom of your screen to select audio connection.
- 2. Recommended option: Click "Call Me" and enter a phone number you want to use for this session .
- 3. Alternatively, check step 5 of the **WebEx event** participation guide attached to your invite.









Facilitator



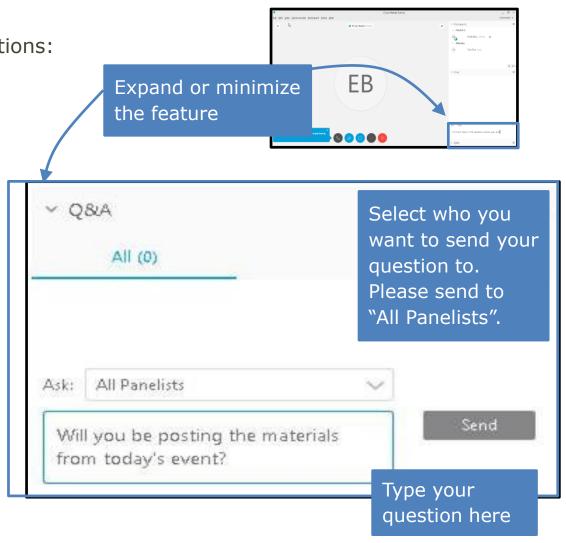
Juliet Irwin
Change Management
WebEx Host



Housekeeping - Q&A

During the session, we will use the following interactions:







Competition Act: Law Compliance

- ICBC, its employees, the association, association staff and individual attendees (collectively the "Attendees") give high priority to full compliance with both the letter and spirit of the federal Competition Act (the "Act").
- During meetings and programs, the Attendees will not condone or permit any discussions, whether official
 or "unofficial" or "off the record", of price-fixing, collective refusals to deal (i.e., boycotts), blacklisting,
 market division/allocation, supply restrictions or other anti-competitive activities that may contravene the
 Act.
- If, at any time during the course of a meeting, any Attendee believes that a sensitive topic under the Act is being discussed, or is about to be discussed, they will advise the chair of the meeting and ask that such discussions stop.
- Similarly, Attendees at any meeting should not hesitate to voice concerns they may have in this regard.
 Such discussions must also be avoided before, after and on the "fringes" of meetings.

Welcome



Kevin Walsh *Manager, MD Program Services*



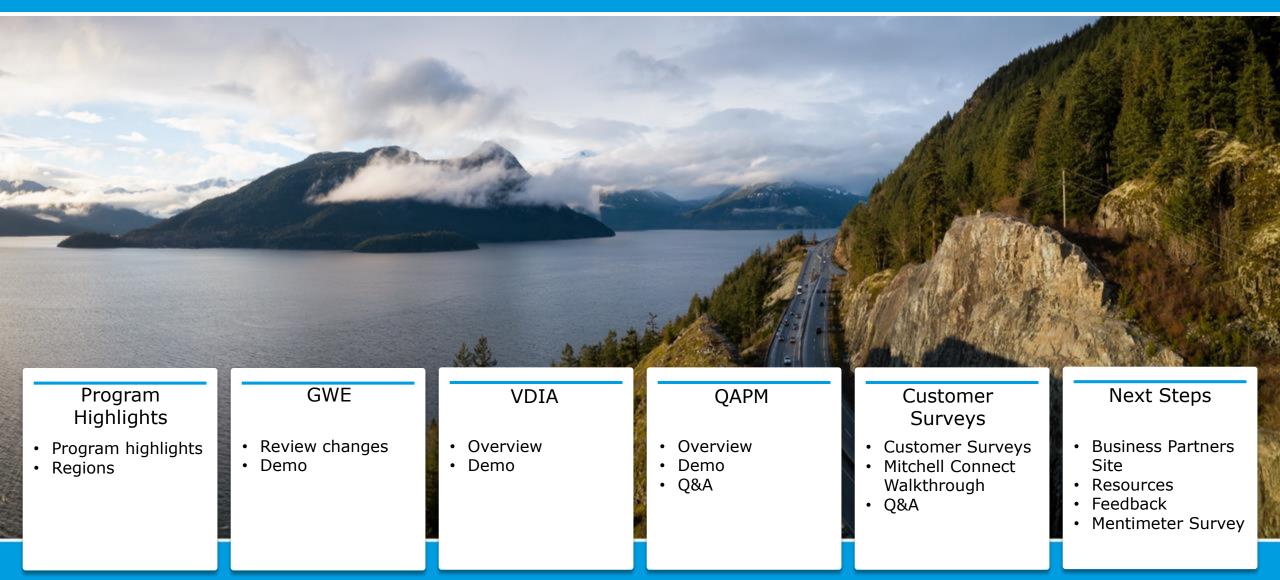
Jody Linzmeier

Advisor, Business

Process Advisor Unit



Madelaine Hynes
Manager, Customer
Insights

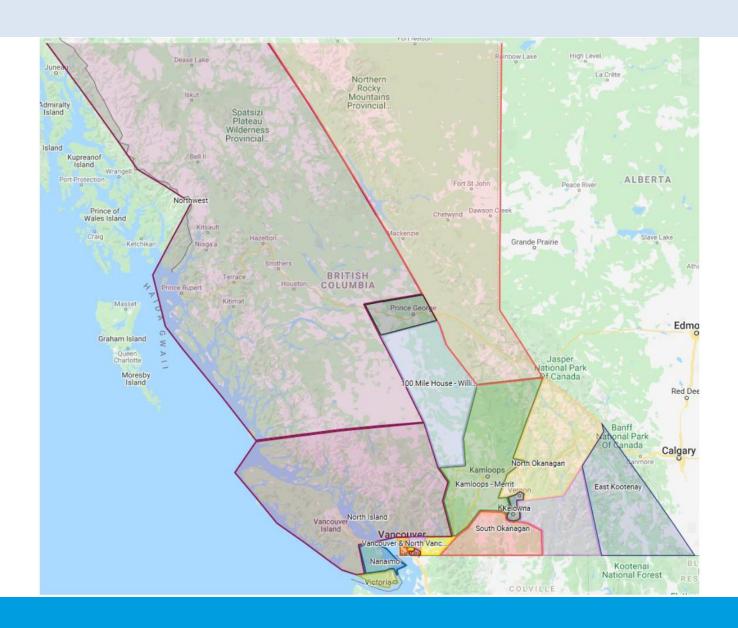


Glass Repair Program Highlights



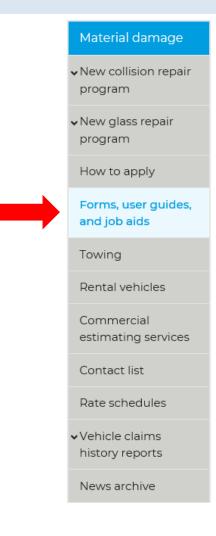
The ICBC Glass Repair Program (previously called Glass Express Program) will be implemented on March 2, 2020.

Regions





Regions



Forms, user guides and job aids

Program guides

- Collision program guide (effective Feb. 2020)
- Express repair program quide
- Glass express program guide

User guides, system requirements and manuals

- Technology requirements 🗟 Nov. 2019
- ARIES Payment Request System user guide 🗟 Jan. 2020
- FAQ Cycle time (updated) 🗟 Dec. 2019
- Glass Web Express Procedures Manual 🗟 Mar. 2015
- Alternative Parts Lookup Supplier User Guide 🗟 Aug 2007

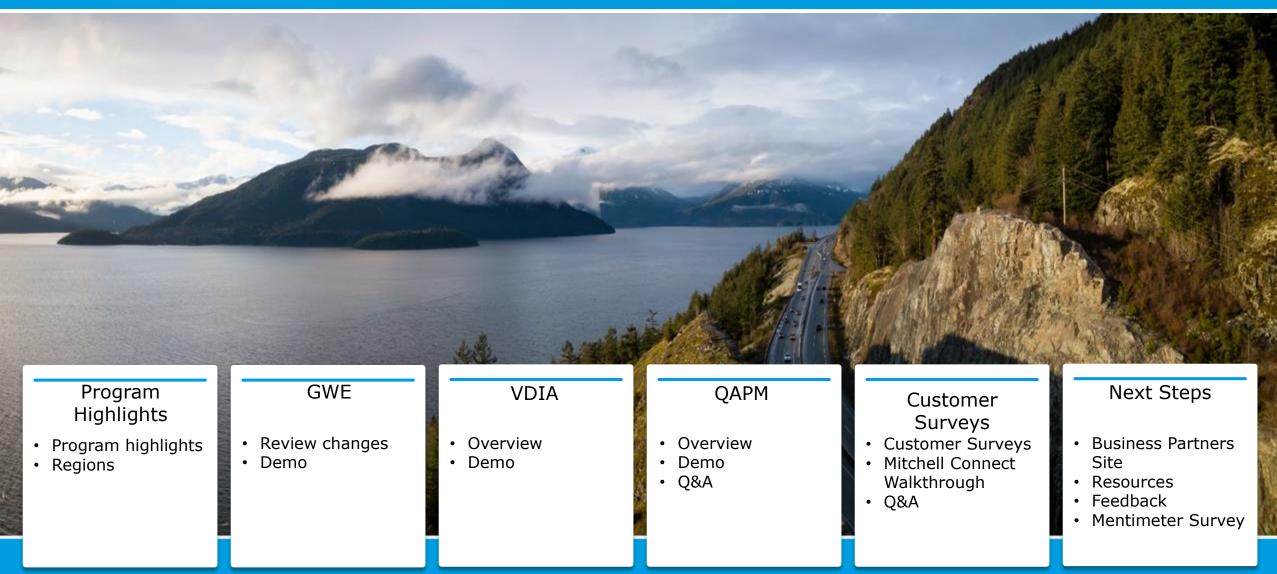
Job aids

- Collision and Glass regions 🗟 Jan. 2020
- Mitchell Hit and run job aid 🗟 Jan. 2020
- Glass Web Express job aid Process a Claim Eligible for Windshield Repair 🗟 Mar. 2017
- Windshield Repair Tent Card 🗟 Mar. 2017
- Windshield Repair Poster/Desk Aid 🗟 Mar. 2017
- Mitchell Connect error job aid 🗟 Mar. 2017

Forms

- Annual Training Report 🗟
- Authorization for Direct Bank Deposit
- Collision program equipment list
- Commercial Claims Vendor Tools and Equipment Requirements 🗟
- Facility and Equipment Requirements for Base Towing and Towing and Recovery Plus 🗟
- Material Damage Vendor Number Trade form 🔒





Glass Web Express (GWE) Qualification Rule Updates

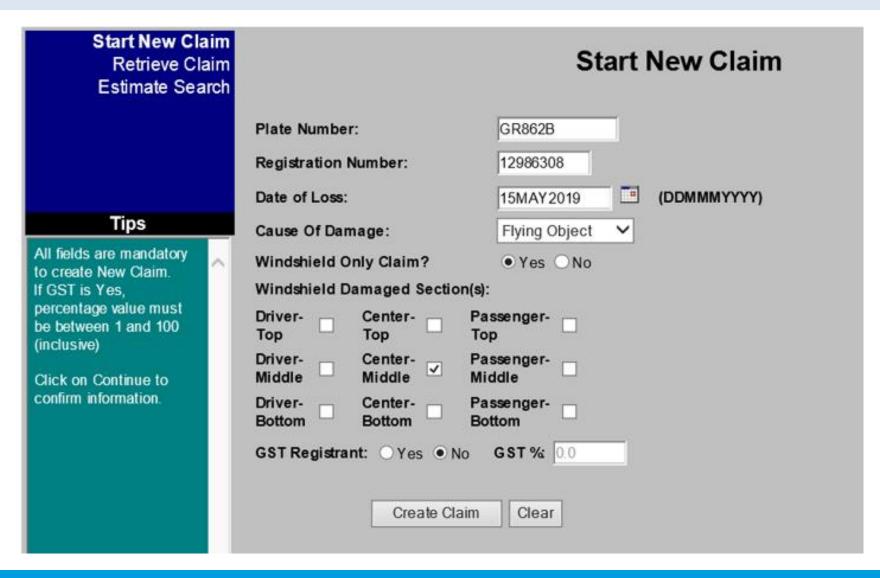
Updates have been implemented to correct issues that were causing qualification rules to fail inaccurately upon claim creation in GWE. These updates should reduce the need to call PGO to have the claim reviewed and failed qualification rules overridden.

The GWE Qualification rules that were updated are:

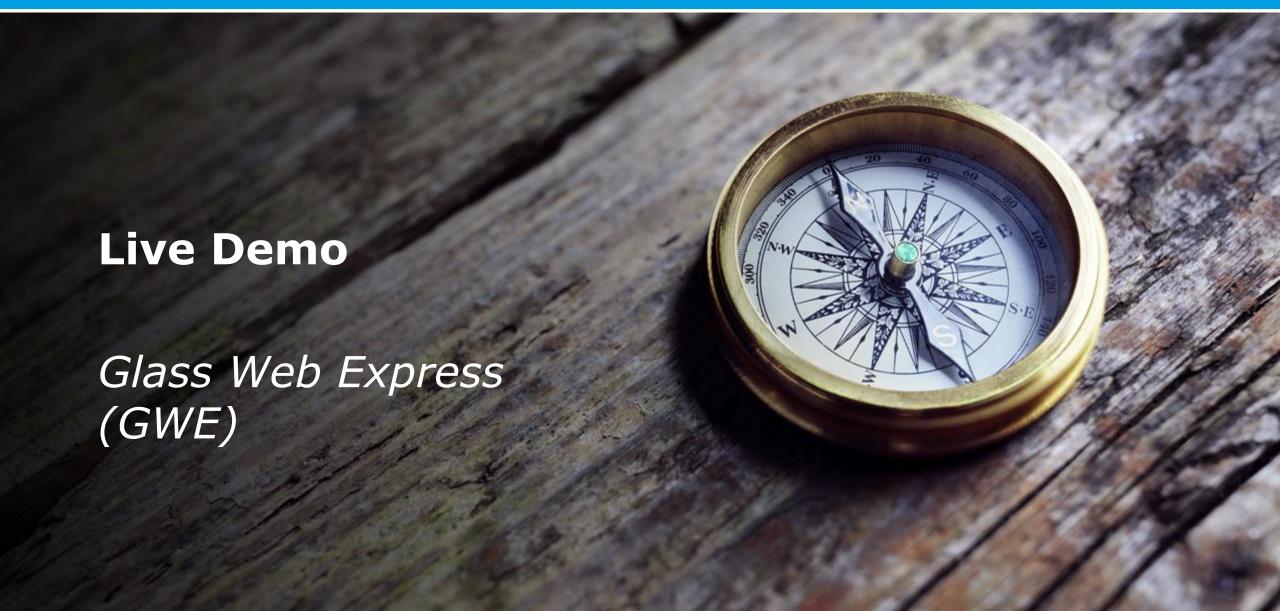
- There must not be a mid-term change flag present on the Selected policy if the midterm change was within 31 days prior to the Date of Loss
- The Selected policy must be more than 30 days old as of the Date of Loss
- The claim is potentially a Failed Windshield Repair



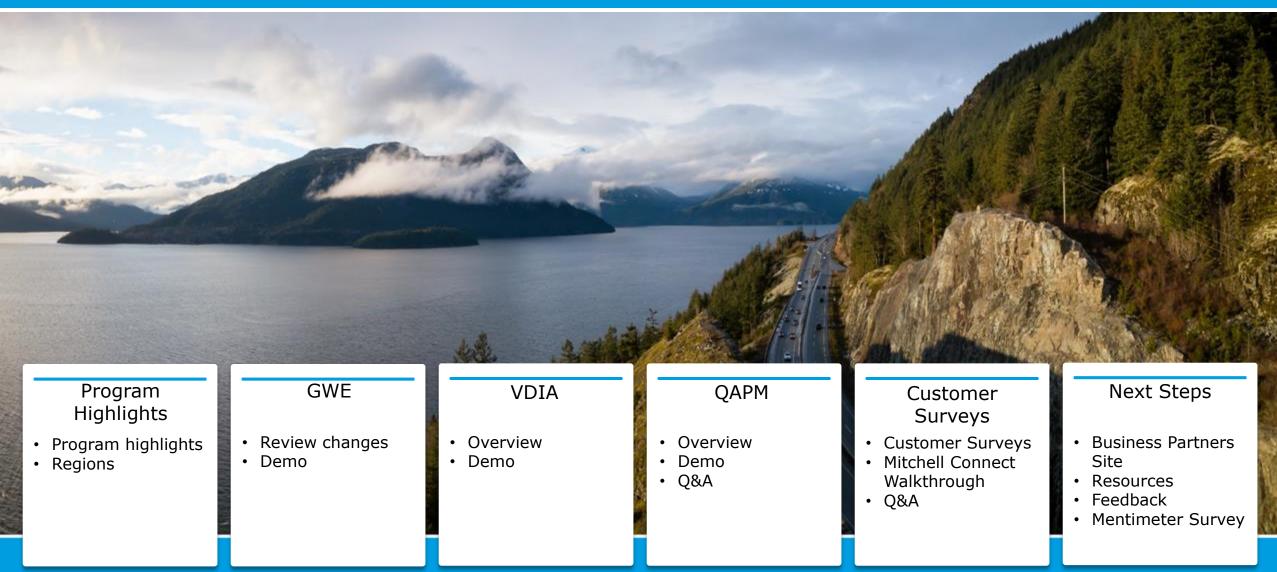
GWE Updates











Vendor Document Image Application (VDIA)



Vendor Document Image Application

Claim Number: GSE6732

Plate Number 989NJB

Year

Make

Model

Body Style

Color

Owner Name

ALBERTA CAINE

JM1BK323771757915

2007

MAZDA

MZDA3

FOUR DOOR SEDAN

White

Images

VIN

Documents

Click thumbnail to view image.

If any images are not showing below, refresh the page to retry.



Add a note

Add a note



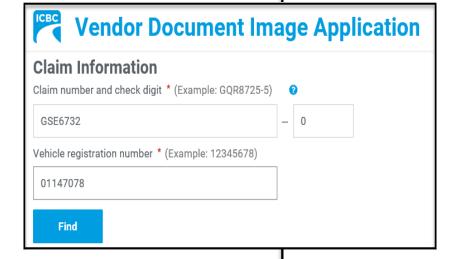
Add a note



Add a note

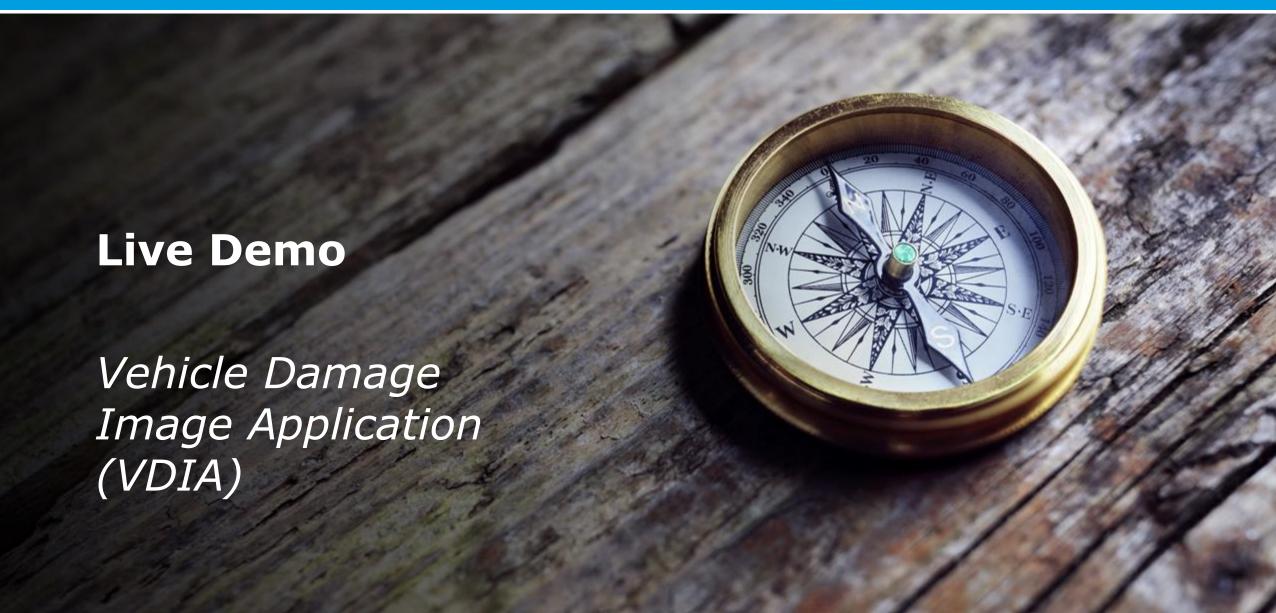
Uploaded by ICBC on 20 Jan 2020 05:58 PM

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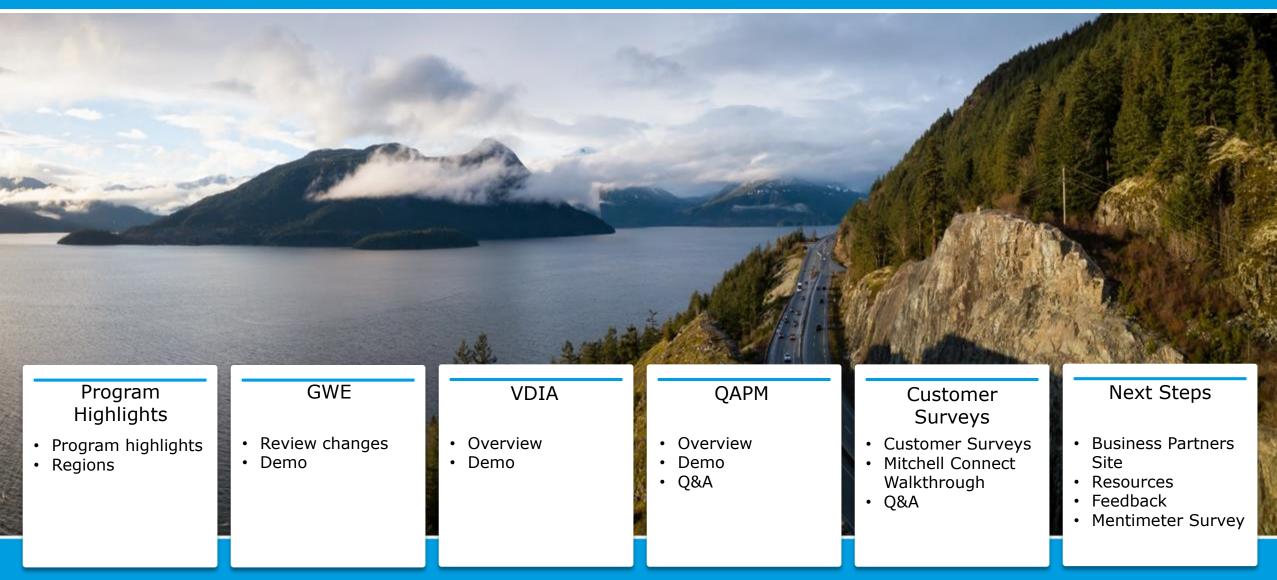


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Quality Assurance Performance Measures (QAPM)

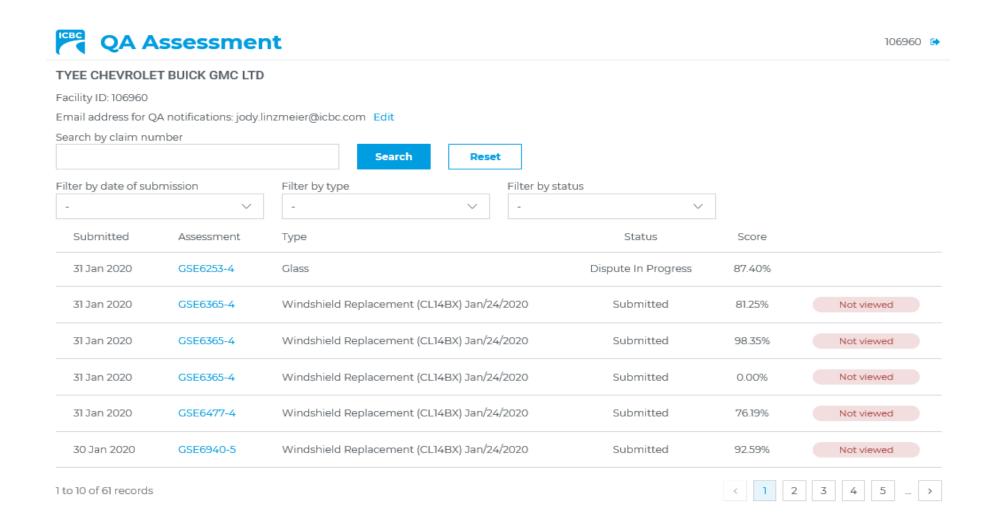
1 - Core Estimate	2 - Documentation		
The Customer's GST or PST registrant status were identified correctly? * Yes No	An invoice or packing slip was provided for moulding replacement? * Yes No NA		
The VIN identified in the uploaded image matched the vehicle VIN? * Yes No	The claim number was identified on the glass part invoice/packing slip?* No		
Damage reported was consistent with the loss type? * Yes No	The packing slip or barcode label for additional part(s) was attached to the claim? * Yes No NA		
Authorization was received prior to work being completed? * Yes No	The receipt for the deductible amount was attached to the claim? * Yes No		
All parts prices and discounts were invoiced correctly? * Yes No	The applicable deductible amount was collected in full from the customer? * No		
Correctly identified ADAS calibration requirements in GWE? * Yes No N/A	Documentation was provided to support ADAS calibration. * Yes No N/A		
Comments	Comments		



QAPM

3 - Policy & Procedure			4 - Photos
The vehicle was not owned / leased by the Repair Facility, or any family member or employee of the Repair Facility? * Yes No			Included all administrative photos and with sufficient quali
The correct quadrants were	e used to identify damag	e on the Windshield Damage Locator? *	quality quality issues
○Yes (No	○N/A	Comments
The Failed Windshield Repa	air policy was followed o	correctly? *	
○Yes (No	○N/A	
The Insured's Statement wa	as completed? *		
			5 - Variance Summary
The Certificate of Work con Yes (No		3 - Validice Sullillary
			Total Gross Costs (prior to corrections) ★
The dealer trade-in policy w			\$
○Yes (No	○NA	
The Replacement cost policy (APV 286/NVR) was followed correctly? *			Is there a variance? *
○N/A (No	○Yes	
Comments			Estimate Variance
			\$
			Comments
		0 / 2000 character limit	

QAPM

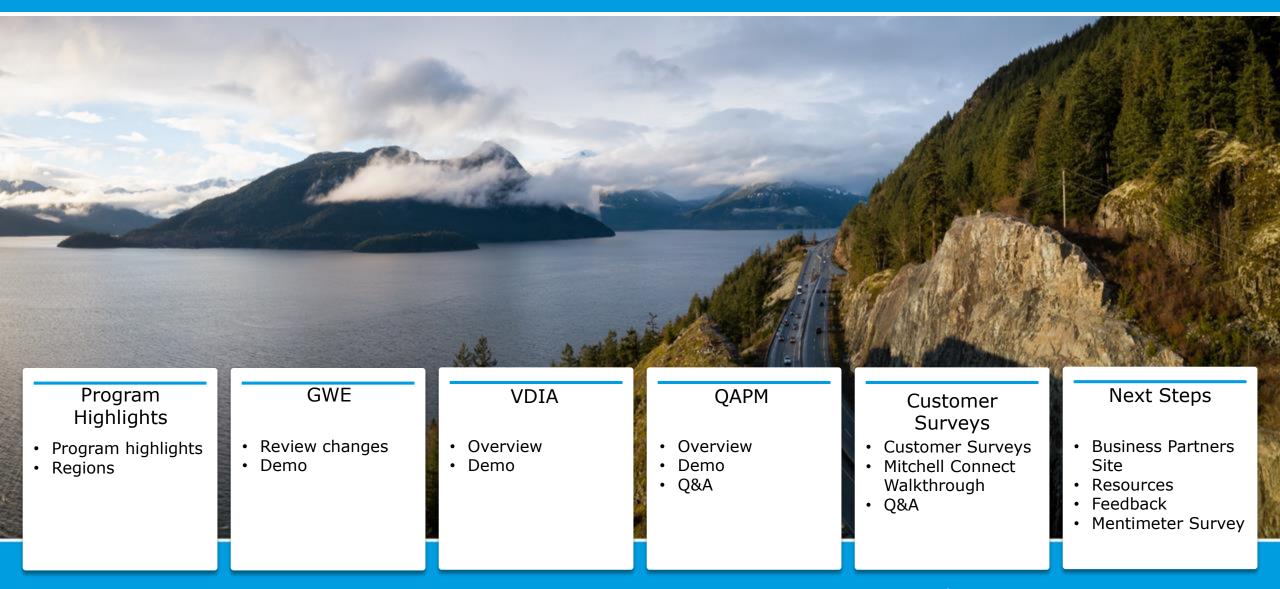












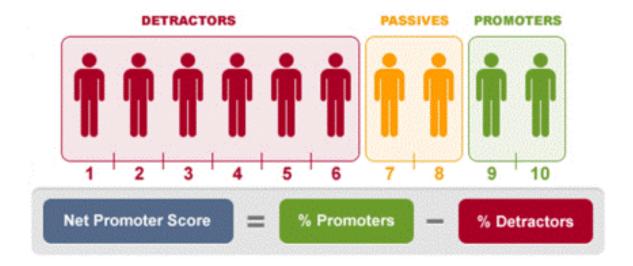
Customer Survey Program Overview

- Designed to measure customers thoughts and feelings about facility performance
- Hybrid approach combines telephone and email surveying for improved reach and response rates
- 120-156 completed surveys per glass facility, per year
 - Facility with 500 transactions or less = 10/month (120/yr)
 - Facility with 501 transactions or more = 13/month (156/yr)
 - TBD: minimum # of surveys per shop/per year to have NPS score included in scorecard
- Survey program targeting launch in early April

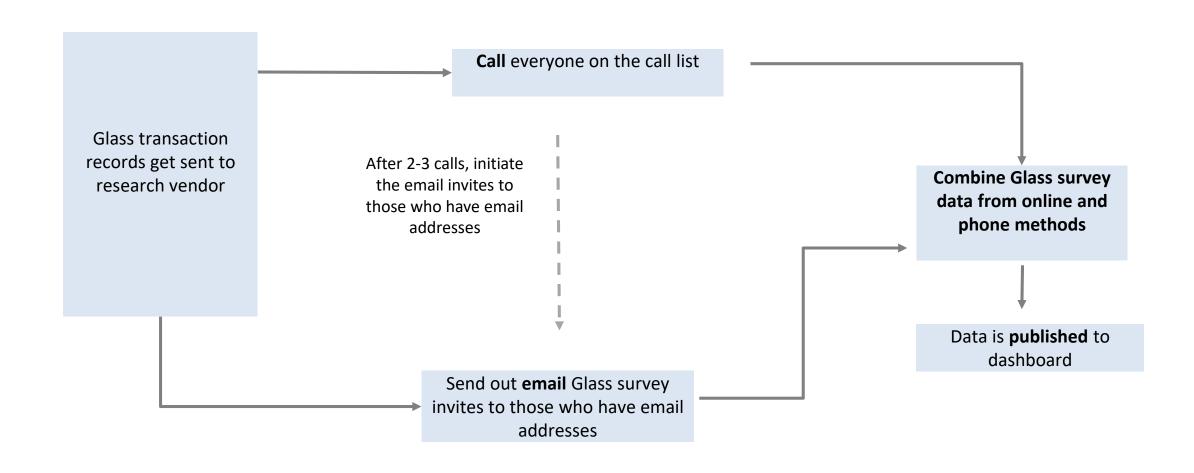
Key Customer Key Performance Indicator (KPI)

• Net Promoter Score (NPS) is a lead indicator of customer loyalty and satisfaction

"How likely are you to recommend [name of glass facility] to your friends and family?"



Customer Survey Design



Survey Results

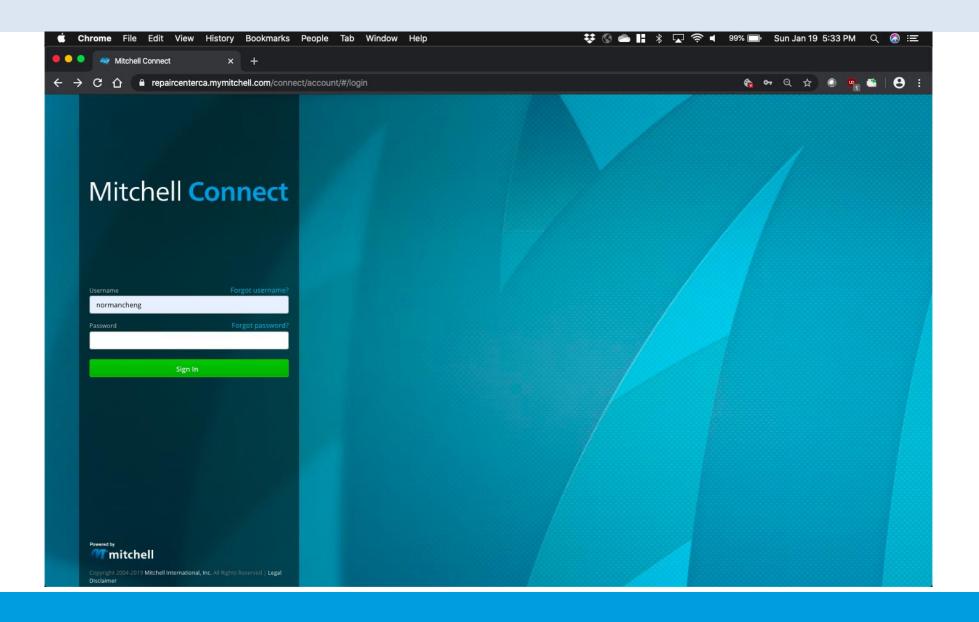
- Monthly score available in scorecard
- Real-time survey results available through Mitchell Connect platform



Mitchell Connect AutocheX Reporting

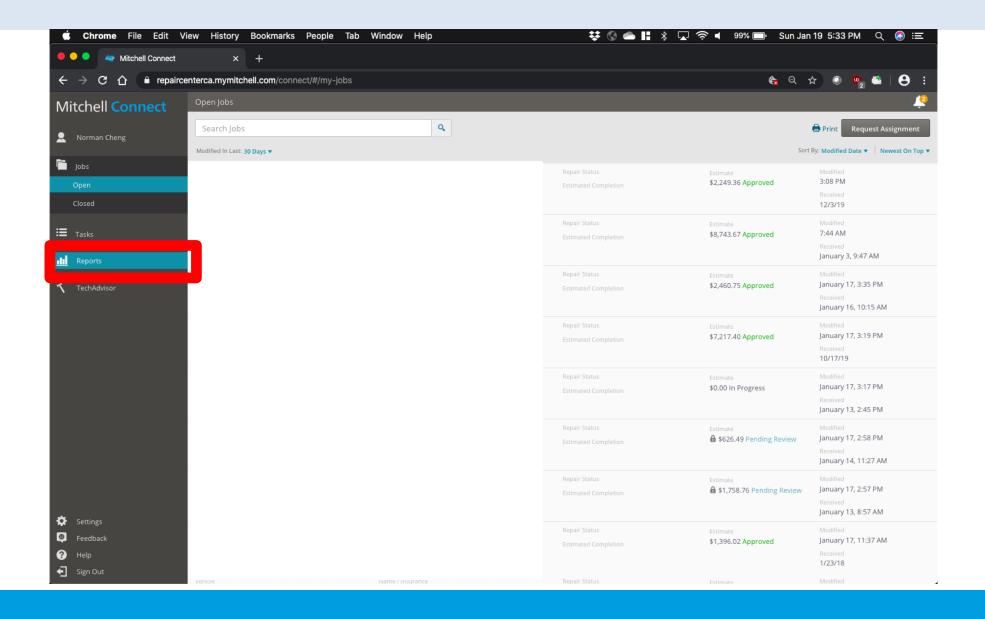


Login



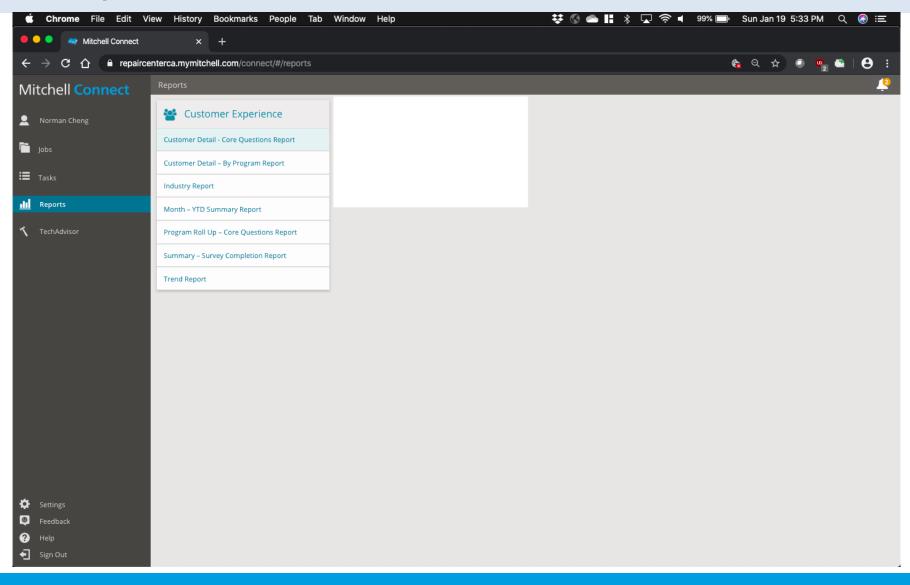


Reports



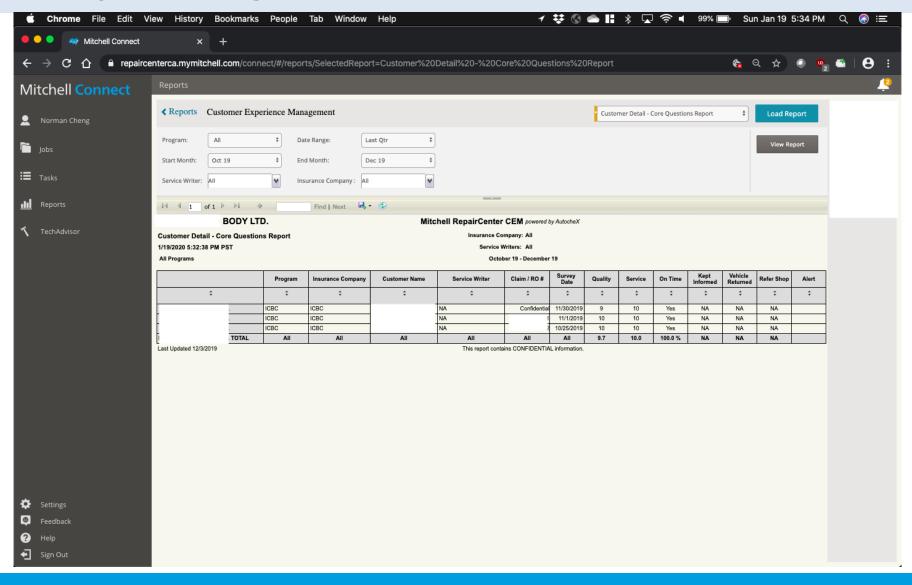


Reports – Customer Experience



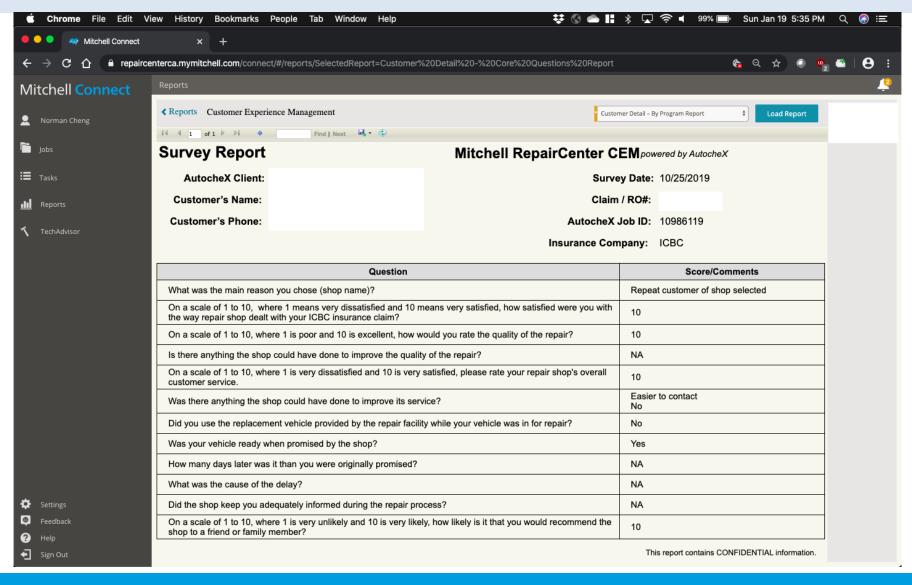


Reports - Customer Experience Management



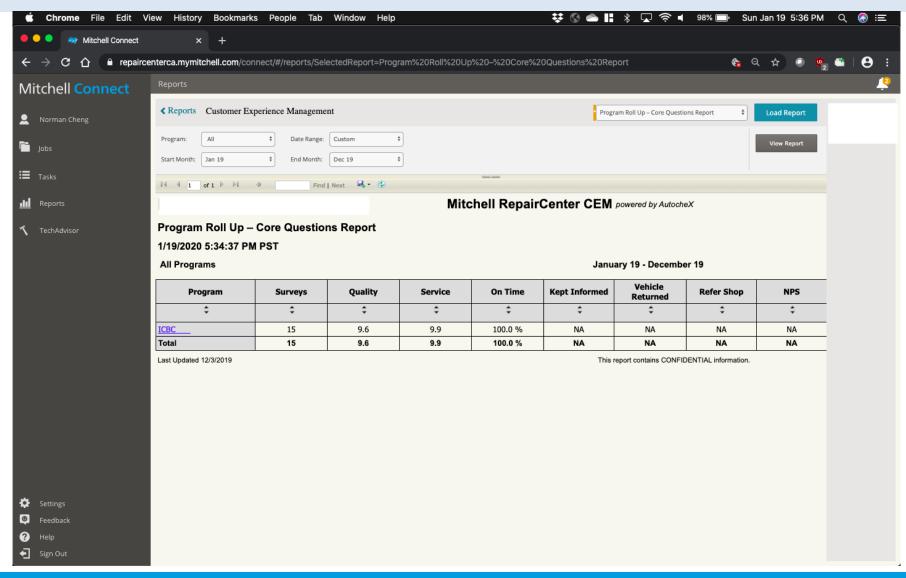


Survey Questions



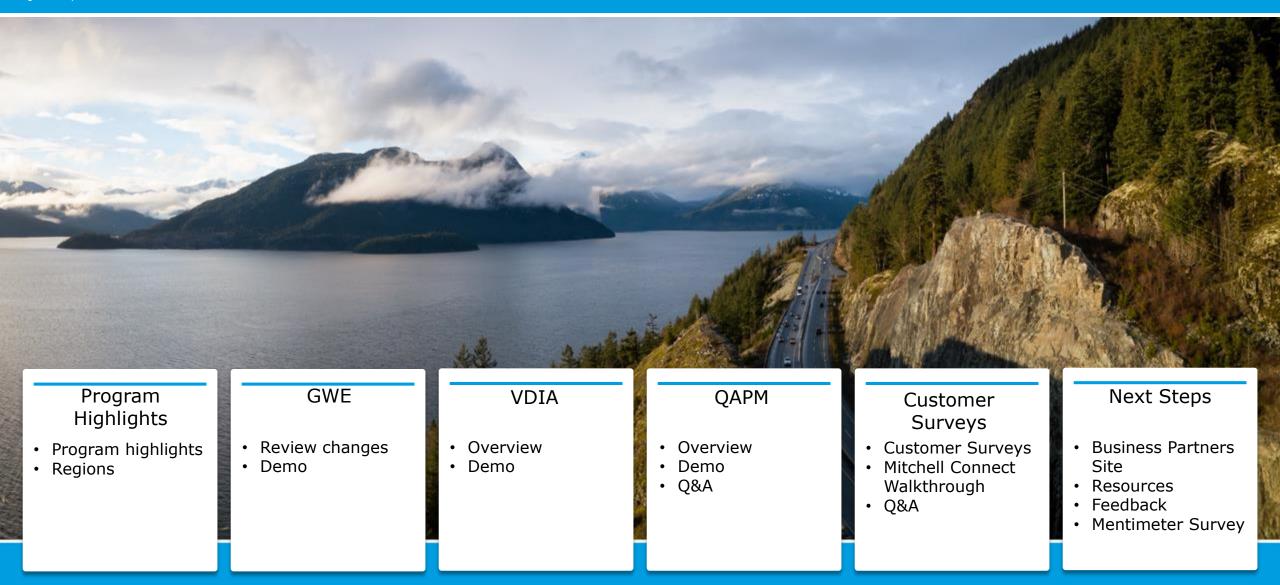


Program Roll Up - Report









Resources

Material Damage

Home » Material damage » New glass repair program

Material damage

VNew collision repair program



New glass repair program

Glass on-site coordinator network

Frequently asked questions

How to apply

Forms, user guides, and job aids

Towing

Rental vehicles

Commercial estimating services

Contact list

Rate schedules

Vehicle claims
 history reports

Mouse probing

News

New glass repair program (effective March 2020)

Following extensive consultation with industry, the new glass repair program will be implemented on March 2, 2020.

The purpose of this program is to ensure that our mutual customer, the vehicle owner, receives cost-effective automotive glass repair/replacement work that meets the highest industry standards for safety and quality.

To find out more about the new program, you can review the glass repair program quide .



Login information

Glass program participants will start to receive Entegral and Quality Assurance Performance Measures Application login information on March 2, 2020.

What to do before March 2, 2020:

- Sign and return a completed, entire contract to the Supplier Program & Admin team before March 2, 2020.

Questions?

For questions related to program redesign, or support materials please use our online form . For all other questions, please email MDPrograms@icbc.com.

Program guide

 Glass program guide (effective Mar. 2020)



Systems and applications Go to the Glass Express program ⁶ to access:

- Glass Web Express
- Claims Document and Image system
- Password reset ⁶

Program guide references

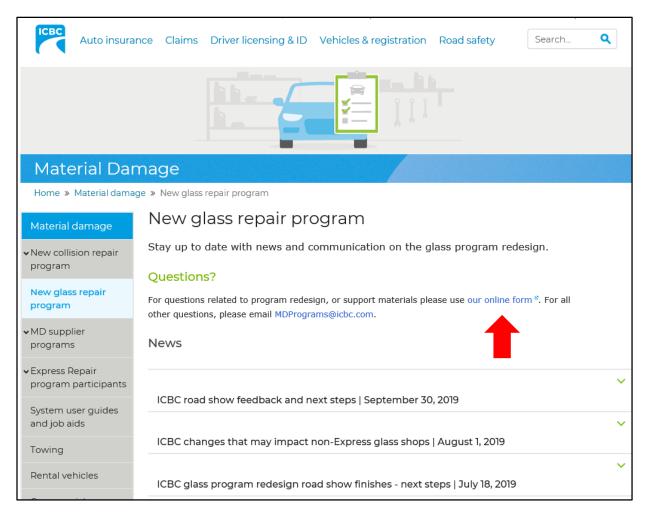
MD Business Partners Site – On-site Coordinator Network

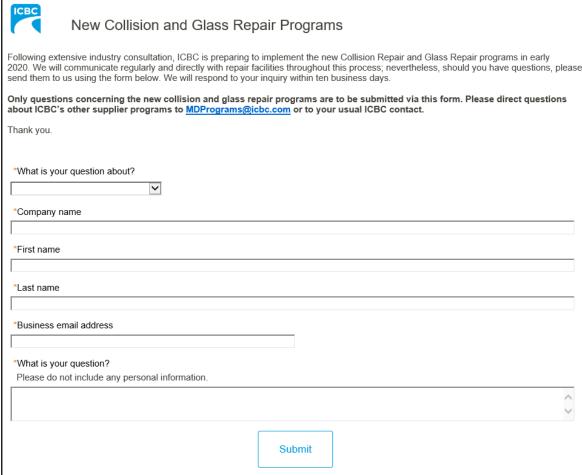


https://www.icbc.com/partners/material-damage/Pages/default.aspx



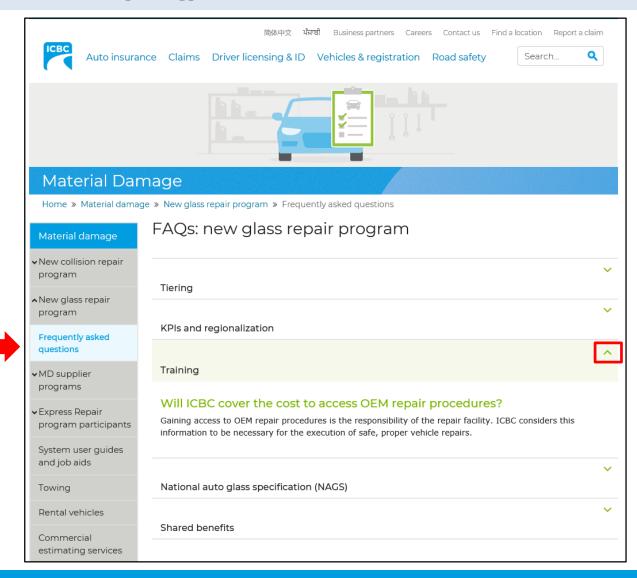
Feedback







Frequently Asked Questions (FAQ) section





Next Steps



Visit the MD section of ICBC's Business Partners site



Share the information provided with your colleagues



Attend the next online meeting mid March. Date TBA



Submit any questions using the form on the Business Partners site.



Survey - AM Session

Go to www.menti.com and use the code 63 65 96

www.menti.com

1

Go to www.menti.com





Enter the code **636596** and submit your responses!

"By using Mentimeter, your responses ("**Personal Information**") will be collected by Mentimeter, for the purpose of facilitating your use of Mentimeter software, including for participating in webinars and training (the "**Purposes**"). Mentimeter has equipment and resources located in the United States of America and Europe. You expressly consent to your Personal information being stored and accessed outside of Canada, and disclosed both inside and outside of Canada for the Purposes. You further consent to use and disclosure of the Personal Information for advertising purposes. To the extent possible, please avoid providing any Personal Information when completing this survey and do not share the URL or voting codes provided to you."



