

ICBC Glass Repair Program Meeting #3

March 31, 2020



Facilitator

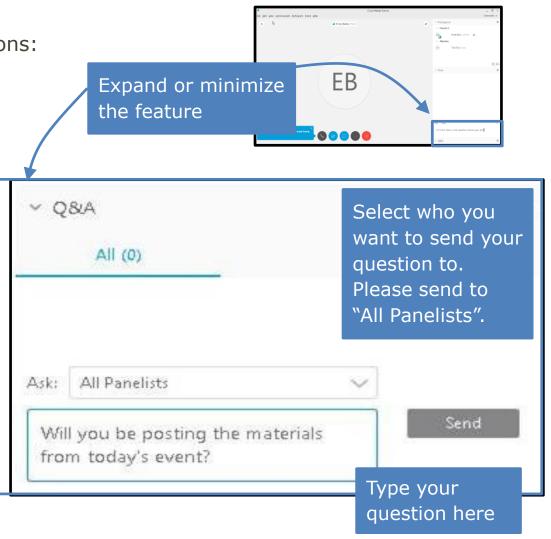


Jodi Heidner Organizational Development WebEx Host

Housekeeping – Q&A

During the session, we will use the following interactions:





Competition Act: Law Compliance

- ICBC, its employees, the association, association staff and individual attendees (collectively the "Attendees") give high priority to full compliance with both the letter and spirit of the federal Competition Act (the "Act").
- During meetings and programs, the Attendees will not condone or permit any discussions, whether official or "unofficial" or "off the record", of price-fixing, collective refusals to deal (i.e., boycotts), blacklisting, market division/allocation, supply restrictions or other anti-competitive activities that may contravene the Act.
- If, at any time during the course of a meeting, any Attendee believes that a sensitive topic under the Act is being discussed, or is about to be discussed, they will advise the chair of the meeting and ask that such discussions stop.
- Similarly, Attendees at any meeting should not hesitate to voice concerns they
 may have in this regard. Such discussions must also be avoided before, after and
 on the "fringes" of meetings.

Welcome



Kevin Walsh Manager, MD Program Services



Sonny Senghera *Manager, Stakeholder Relations*



 Overview • Q&A

System Reminders

- Entegral
- QAPM • GWE
- VDIA
- ADAS
 - Q&A

Customer Surveys

- Update
- Q&A

- Next Steps
- **Business Partners** • Site
- Resources
- Feedback
- Mentimeter Survey

We are Here to Help



We are committed to:

- Ensuring the health and safety of our employees, customers and business partners
- Maintaining critical customer services
- Keeping you informed





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Entegral



- Reminder to Complete your facility's
 Entegral profile
- Complete the consent process





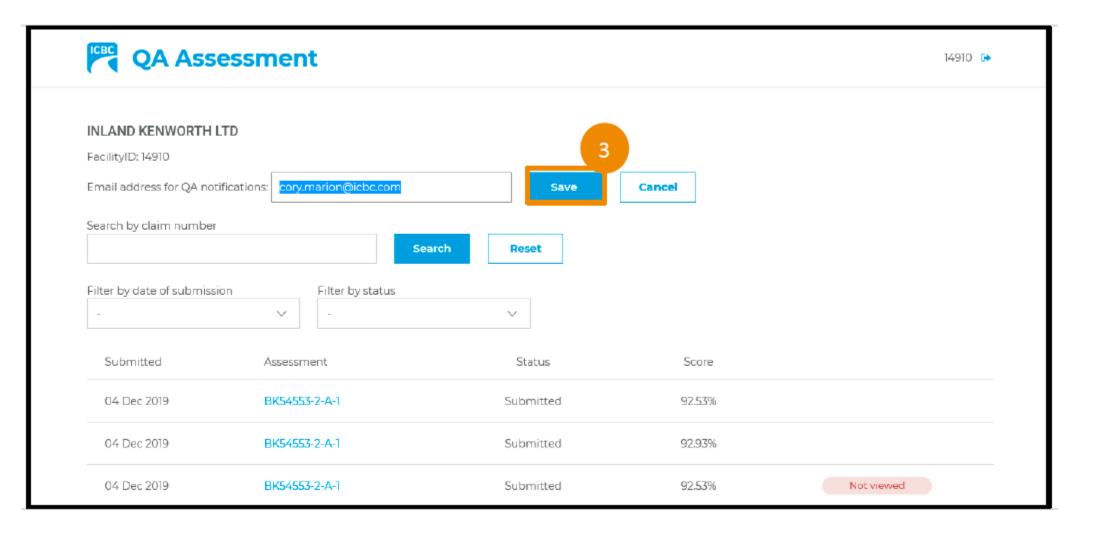


Quality Assurance Performance Measures (QAPM)



- QA scores
- Logging into QAPM
- Dual facilities have both a collision and a glass dashboard

Quality Assurance Performance Measures (QAPM)









Glass Web Express (GWE)



Customer email addresses

• Technician ID requirement

GWE – Customer Email Address

Start New Claim Retrieve Claim Estimate Search	Start Estimate
	Name: CHEN, MAY
	Primary Phone: 604 - 661 - 6234 Alternate Phone:
	Email Address: email@gmail.com
Tips	Claim: GSE6973-3 Date of Loss: 10May2019 Plate: MS3717 Windshield Repairable? OYes ONo
Record Claim Number for future reference.	Registration Number: 12825670 VIN: 1FTFW1EG1JFE51862 Colour: Blue
Mandatory Fields are: - Glass Damage	Year: 2018 Make: FORD Model: F150 F SERIES F150
-PST & GST If GST is Yes, percentage value must	Estimate Date: 02Feb2020 Cause of Damage: Flying Object Glass Damaged: Windshield
be between 1 and 100 (inclusive)	PST Exempt: OYes No GST Registrant: OYes No GST % 0.0
-Odometer	Odometer: 12345
Click on Next to complete estimate details.	Next Cancel
See Help for additional V information.	
Change Password Help Quit Version 6.0.0 - TST3	

GWE – Technician ID Requirement

Start New Claim Retrieve Claim Estimate Search	Confirm Invoice		
	Name: CHEN, MAY		
	Primary Phone: 604-661-6234 Email: EMAIL@GMAIL.COM		
	Claim: GSE6973-3 Date of Loss: 10May2019 Plate: MS3717 Cause of Damage: Flying Object		
Tips	Registration Number: 12825670 VIN: 1FTFW1EG1JFE51862 Colour: Blue Body Style: BB		
Click on Submit Invoice	Year: 2018 Make: FORD Model: F150 Submodel:		
to submit invoice for payment.	Estimate Date: 02Feb2020 Glass Damaged: Windshield		
Click on Cancel to return to Estimate Summary screen. Note: Invoice will not be processed for payment if Cancel is pressed.	Date Work Completed: 02Feb2020 (DDMMMYYYY) Account Number: A107144 Reference Number: TEST555 Deductible Payment Method: Credit Card Technician ID: TECH67		
~	Total Cost: \$931.89 Deductible: \$200.00 Insured's Portion GST: \$0.00 Net Payment: \$731.89		
Change Password Help Quit Version 6.0.0 - TST3	Submit Invoice Cancel		





Vendor Document Image Application (VDIA)

VDIA



 Submit images and documents for glass repairs via VDIA

CDIS

- Will be decommissioned by the end of April
- Do not use this application to submit images

VDIA – Uploading Requirements

Upload documents		
	Select document type *	
test packing slip.pdf	Invoice in review	
	QA / Closed file audit 🕜	

- Only select "Invoice in Review" when uploading documents for claims in review in GWE
- Upload documents as one file vs multiple files.

VDIA – Uploading Requirements

Ioad documents Select document type *	
st packing slip pdf	
st packing slip.pdf Olnvoice in review 🕝	

- When uploading documents for a QA assessment, select "QA/Closed File Audit" document type
- Upload documents as one file vs multiple files.

VDIA – Uploading Documents

Vendor Document Image Application

106960 🕞

Claim Number: GPZ6671

Plate Number	Year	Make	Model	Body Style	Color
Owner Name MARION DELAURIER	2015	LEXUS	NX200	4 DOOR STATIONWAGON	Grey
VIN					

Images Documents

3

No images have been added for this claim.



File requirements

- · Only 15 image files per claim
- Accepted formats: jpg, jpeg, gif, png
- Maximum 6 MB per image file
- · Minimum resolution: high quality (1024 px by 768 px)
- · File name limit: 80 characters

All the uploaded images must meet the following file requirements:

- Only 15 images per claim can be uploaded.
- The size limit of a single image that can be uploaded is 6 MB.
- Accepted image formats are JPG, JPEG, GIF, and PNG.
- Minimum resolution should be high quality (1024 px by 768 px).
- File names cannot be longer than 80 characters.





Advanced Driver Assistance Systems (ADAS) – Business Partners site

Material damage	New glass repair prog 2020)
✓New collision repair program	Following extensive consultation with induce ffect as of March 2, 2020.
∧ New glass repair program	The purpose of this program is to ensure owner, receives cost-effective automotive
Glass on-site coordinator network	the highest industry standards for safety To find out more about the new program, quide .
Frequently asked questions	Questions?
Glass web express training	For questions related to program redesign online form . For all other questions, plea
How to apply	
Forms, user guides, and job aids	Glass repair systems and req Access to these systems is restricted to G authorized employees. You require a logo
Towing	access these systems. If you do not have Supplier programs and administration wit
Rental vehicles	at carshop@icbc.com.

gram (effective March

lustry, the new glass repair program is in

that our mutual customer, the vehicle e glass repair/replacement work that meets and quality.

, you can review the glass repair program

in, or support materials please use our ase email MDPrograms@icbc.com.

quirements

Glass Repair Program facilities and their on ID (facility number) and password to e an ICBC facility number, please contact ith the phone number below or by email

Program guides and manuals

 Glass repair program guide 실 (effective Mar. 2020)

Procedures

 Material Damage Claims procedures

Systems and applications

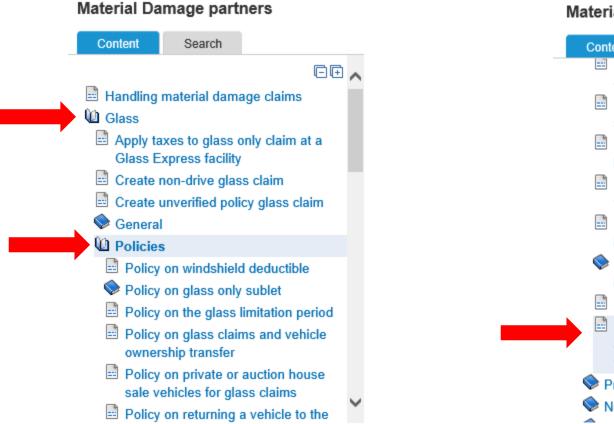
 Glass web express [₽]

• D •

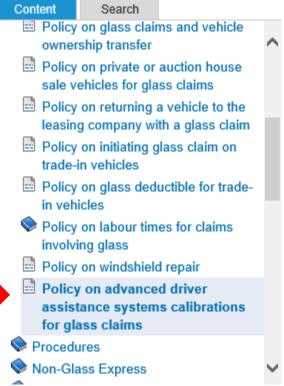
- Glass web express Training
- Claims document and image system (CDIS) A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR A CONTRAC

ICBC has established an ADAS policy

Advanced Driver Assistance Systems (ADAS) – Policy Location



Material Damage partners



Advanced Driver Assistance Systems (ADAS) – Policy Location

Policy on advanced driver assistance systems calibrations for glass claims

The glass repair program participant may need to calibrate forward-facing cameras for vehicles equipped with advanced driver assistance systems (ADAS).

Policy

For a vehicle equipped with ADAS, Original Equipment Manufacturer (OEM) procedures may require that the participant calibrate the forward-facing camera after the windshield is replaced. Calibration is performed so that the camera relearns the vehicle's position within the camera's field of view.

Depending on the manufacturer, ADAS calibration may require

- static calibration
- · dynamic calibration, or
- · both, also referred to as universal calibration.

Important: Prior to accepting any work, participants must determine whether they are capable of completing safe, proper repairs and replacements, including calibration work when required. If subsequently the participant is unable to facilitate or perform the calibration due to circumstances outside of their control, they must document their reasonable attempts to complete the calibration, and inform the customer that calibration is required.

Required documents

When invoicing for a calibration operation, participants must retain documentation showing

- photograph of the ADAS component requiring calibration
- calibration requirements, such as
 - OEM procedures, or
 - equivalent repair procedures
- · calibration type required (static, dynamic, or universal), and
- successful calibration results.

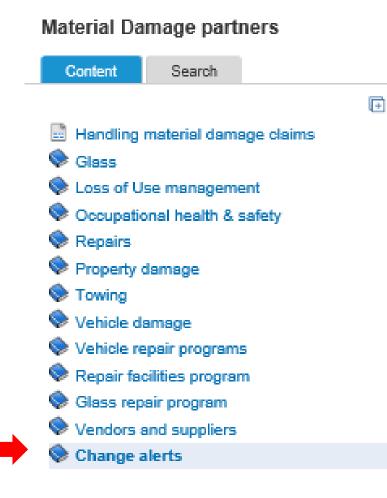
Subletting a calibration

ADAS calibrations may be sublet. Sublet charges billed by a participant need prior approval from Provincial Glass Operations (PGO). The participant must have complete details of all operations performed and billed for when submitting sublet invoices through the Glass Web Express (GWE) system.

Note: ICBC does not pay a markup on sublet repairs. The participant must seek a trade discount (a percentage off the final amount) for sublet repairs as outlined in the Policy on glass only sublet.



All Policy Updates







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Customer surveys

Begin Surveys

 ICBC's survey vendor will conduct the new surveys using both phone calls and emails

Mitchell Connect

- Surveys will be conducted 3-11 days after the transaction
- Results will then appear in Mitchell Connect as surveys are completed

KPIs

 NPS will be available in the Entegral dashboard



Our ask of you



Promoting the surveys

Capture both phone numbers and email addresses

- Let customers know to expect a call and email (<u>customerfeedback@icbc.com</u>) from the ICBC survey vendor and that they should participate and provide candid feedback
- By encouraging customer participation in the survey, you will help your business to be appropriately recognized for the service provided.



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Resources

Material damage New collision repair program New glass repair program Glass on-site coordinator network Frequently asked questions Glass web express training How to apply Forms, user guides, and job aids Towing Rental vehicles Commercial

New glass repair program (effective March 2020)

Following extensive consultation with industry, the new glass repair program is in effect as of March 2, 2020.

The purpose of this program is to ensure that our mutual customer, the vehicle owner, receives cost-effective automotive glass repair/replacement work that meets the highest industry standards for safety and quality.

To find out more about the new program, you can review the glass repair program guide \square .

Questions?

For questions related to program redesign, or support materials please use our online form . For all other questions, please email MDPrograms@icbc.com.

Glass repair systems and requirements

Access to these systems is restricted to Glass Repair Program facilities and their authorized employees. You require a logon ID (facility number) and password to access these systems. If you do not have an ICBC facility number, please contact Supplier programs and administration with the phone number below or by email at carshop@icbc.com.

Please ensure that you have the necessary Technology requirements and software requirements, found in the Glass repair program guide at to use the Glass

Program guides and manuals

Glass
 repair program
 guide
 Generation
 (effective Mar.
 2020)

Procedures

 Material Damage Claims procedures

Systems and applications

- Glass web express ^e
- Glass web express
 Training
- Claims document and image system (CDIS) ^a
- Vendor document image application

MD Business Partners Site – On-site Coordinator Network

Material damage	Glass on-site coordinator network
New collision repair program	February 11, 2020 meeting
New glass repair program	Presentation video part 1 (program highlights, regional boundaries, GWE enhancements and demo, VDIA demo) Presentation video part 2 (QAPM demo) Presentation video part 3 (customer survey overview and results in Mitchell Connect, finding resources and
Glass on-site coordinator network	 Presentation deck Generation
Frequently asked questions	January 16, 2020 meeting • Presentation video *
Glass web express training	Presentation deck
How to apply	Support resources
Forms, user guides, and job aids	How to zip and unzip a folder
Towing	 Entegral [#] If you are not already in the program you will not be able to successfully create a profile until Monday May 4th 2020. Entegral demo [#]
Rental vehicles	Entegral facility profile checklist Entegral consent form En
Commercial estimating services	Entegral cover letter H Sob ald: Completing the Entegral consent form Sob ald: Entegral profile instructions Sob ald: Entegral profile instructions Sob
Contact list	Glass web express
Rate schedules	GWE demo video GWE cheat sheet 🔒
Vehicle claims history reports	Quality assessment performance measures QA Assessment Performance Measures Application #
News archive	QAPM demo video Job ald: How to access the QA Assessment Performance Measures Application
	Job ald: QA assessment performance measures 🔮 Glass Repair QA Questionnaire 🛓
	Vehicle damage image application (VDIA)
	Vendor document image application (VDIA) ² VDIA demo video Job ald: How to access VDIA
	Customer surveys

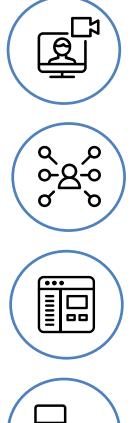
Customer surveys

Customer surveys demo video

Feedback

Auto insural	nce Claims Driver licensing & ID Vehicles & registration Road safety Search Q	New Collision and Glass Repair Programs
		Following extensive industry consultation, ICBC is preparing to implement the new Collision Repair and Glass Repair programs in early 2020. We will communicate regularly and directly with repair facilities throughout this process; nevertheless, should you have questions, please send them to us using the form below. We will respond to your inquiry within ten business days. Only questions concerning the new collision and glass repair programs are to be submitted via this form. Please direct questions about ICBC's other supplier programs to MDPrograms@icbc.com or to your usual ICBC contact. Thank you.
Material Dar	mage	
Home » Material damag	ge » New glass repair program	*What is your question about?
Material damage	New glass repair program	
 ✓ New collision repair 	Stay up to date with news and communication on the glass program redesign.	*Company name
program	Questions?	*First name
New glass repair program	For questions related to program redesign, or support materials please use our online form ^e . For all other questions, please email MDPrograms@icbc.com.	*Last name
✓MD supplier programs	News	*Business email address
✓ Express Repair program participants	· · · · · · · · · · · · · · · · · · ·	*What is your question?
System user guides	ICBC road show feedback and next steps September 30, 2019	Please do not include any personal information.
and job aids Towing	VICBC changes that may impact non-Express glass shops August 1, 2019	\bigcirc
	~	Submit
Rental vehicles	ICBC glass program redesign road show finishes - next steps July 18, 2019	

Next Steps



We are planning to have a final OSC meeting with you at the end of April/early May to showcase the new Repair Network Facility Locator, a dashboard in Entegral with KPI's and review the onboarding of Account Managers

Share the information provided with your colleagues

Visit the MD section of ICBC's Business Partners site



Submit any questions using the form on the Business Partners site.

Thank You for Joining Us Today!